



## National Development Council Training Opportunity

# Economic Development Finance Professional Certification Program

### Build Capacity with NDC's Four-Course Professional Certification

The National Development Council's 4-course Economic Development Finance Professional (EDFP) Certification Program is a rigorous and comprehensive training series designed solely for economic development practitioners. Participants learn the tools and techniques of the trade to build the capacity they need to successfully create jobs and translate economic development opportunities into results for their communities. Topics include business credit and real estate finance analysis, loan packaging, negotiating, problem solving, deal structuring and more!

**BB&T is pleased to  
bring NDC's  
professional training  
to community  
development  
practitioners in  
Georgia and  
Alabama.**

#### Schedule of Courses

ED101 – Economic Development Finance	June 6-10, 2011 in Atlanta
ED201 – Business Credit Analysis	Oct. 17-21, 2011 in Atlanta
ED202 – Real Estate Finance	Feb. 6-10, 2012 in Birmingham
ED300 – The Art of Deal Structuring	April 23-27, 2012 in Birmingham

### Course Information

#### *Tuition*

\$150 per course. Through BB&T's generous support, you save \$4,000 on tuition over the 4-course series!

#### *Training Partners*



#### *Registration*

Register online at <http://bbttraining.com>

#### *Course Contact*

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NATIONAL DEVELOPMENT COUNCIL

